

NRDA Workshop

San Diego, CA



Getting to, Staying at, or Leaving the
Table

Ralph Stahl- DuPont
Mike Ammann- ChevronTexaco

June 9 - 10, 2004

Getting to the Table



- ⌘ An initial question for many is, what's the benefit of a cooperative process ?
- ⌘ While there is site specificity to the answer, for some companies it may be a reflection of a broader corporate philosophy that working cooperatively is better than not.
- ⌘ However..... Experience is a / the consummate teacher.

Getting to the Table



- ⌘ A second question is “did they do their homework in selecting my site ”
- ⌘ For example, did the pre-assessment:
 - ☑ use reliable / current data
 - ☑ identify uncertainties
 - ☑ show credibility / reasonableness
- ⌘ Are they (authors) credible / reasonable

At the Table



⌘ Personal / Prior Relationships:

- ☑ The Key Element !!!!

⌘ Important Because:

- ☑ It is easier to get started & keep going forward

- ☑ Credibility and trust pre-exist

- ☑ Allows you to “cut to the chase”, and skip the posturing

Staying at the Table



⌘ Success Depends on:

- ☑ Focusing on restoration
- ☑ Customizing the process
 - ☒ Develop A Road Map
 - ☒ Identify Key Questions and Decision Points
 - ☒ Don't Get Lost in Minutia and Process
- ☑ Being open to creative solutions
- ☑ Having some fun (e.g., Don't invite the lawyers)

Staying cont'd



- ⌘ Being able to manage uncertainties
- ⌘ Willing to share risks
- ⌘ Conducting only those studies needed for restoration planning
- ⌘ Understanding the needs & expectations of respective “constituents”
- ⌘ Being sensitive to “costs”, whether money, resources, or time

Leaving the Table



⌘ Possible Reasons:

- ☑ Loss of trust and/or credibility
- ☑ Change in personnel
- ☑ Unrealistic expectations for restoration
- ☑ Unsupportable assessment costs
- ☑ Too many cooks
- ☑ Glacial pace